

BARRIE HOUSE

COFFEE ROASTERS
EST. 1934 • NYC

We are a family owned vertically integrated coffee company - straight line from the grower to the cup. Managed today by the grandson of the founder. We rank in the Top 10 of all Fair-Trade coffee providers in the U.S. and hold a patent for the design of our proprietary single-serve cup. We believe that the secret to our success is based upon a simple idea: that coffee should be of the highest quality - distinct, consistent, aromatic, balanced, and most of all, delicious.



To order samples or for pricing details contact Mark Cooper Ltd.

markcooperltd@verizon.net
<https://www.markcooperltd.com>





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EST. 1934 • NYC

Presentation September 16, 2021

Harney & Sons Tea Single Serve Cups



Item	Harney & Sons Paris Tea	Harney & Sons Tropical Green Tea	Harney & Sons Hot Cinnamon Spice Tea
UPC	6-36046-68000-7	6-36046-68001-4	6-36046-68003-8
Pack/Size	4/24ct	4/24ct	4/24ct
Description	Sweet like caramel and has a fruity flavor of black currants. You can also taste a hint of vanilla.	You will love the hand-blended green teas and dominant pineapple flavor that give this tea a marvelous tropical taste. Discover this fresh twist on traditional green tea	Harney's most popular flavored tea, this is an assertive blend of black teas, three types of cinnamon, orange peel, and sweet cloves (no sugar added).
Tasting Notes	Fruity Black currants with Bergamont	Strong pineapple flavor in combination with Harney's Bancha Green tea.	Cinnamon, orange peel and sweet clove

Barrie House Fair Trade/Organic Single Serve Cups



Item	Clay Avenue (FTO)	Morning Ritual (FTO)	Dark Mystery (FTO)	Arrosto Scuro (FTO)
UPC	0-32561-02132-3	0-32561-02131-6	0-32561-02133-0	0-32561-02134-7
Pack/Size	6/10ct	6/10ct	6/10ct	6/10ct
Description	The origins of Barrie House trace back to Clay Avenue - a historic neighborhood in the Bronx where a diverse population settled in the early 1900's. It was there in NYC that we developed our first perfectly roasted blend. Our Clay Avenue blend is a premium take on our classic Donut Shop Blend.	Your first morning cup of coffee is the most important. It needs to be perfectly roasted and taste great because you look forward to this moment every day. Our Morning Ritual is a premium take on our classic Breakfast Blend. It's your day. Start with really good coffee.	Specifically formulated and slow roasted to make a bold, dark cup. Dark Mystery is full of complexity and elegance, and just a little bit of mystery.	Roasted until after the second "crack", our Arrosto Scuro's dark, rich color and roasted aromas are reminiscent of Old-World Italian espressos but in a refined, more traditional coffee. If you are searching for a drinkable, chocolatey, and bold coffee, this is perfectly suited for you.
Tasting Notes	Toasted nuts, brown sugar, sweet, clean finish, mellow	Smooth, tropical fruit, balanced, light body, clean finish	Fruity, caramel, malt, chocolate, full flavored, rich smooth	Dark chocolate, caramel, smoky, bold, deep flavor, intense

24ct SINGLE SERVE ESTATE BLENDS



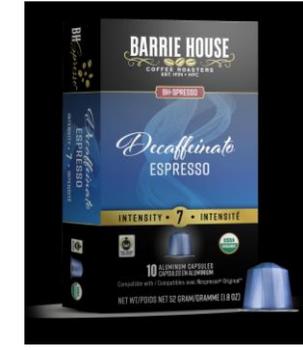
Item	Clay Ave (FTO)	Morning Ritual (FTO)	Arrosto Scuro (FTO)	Dark Mystery (FTO)	Pacific NW Espresso (FTO)	French Roast Extra Bold (FTO)	Decaffeinado (FTO)
UPC	0-32561-00768-6	0-32561-00767-9	0-32561-00852-2	0-32561-02263-4	0-32561-00853-9	0-32561-00795-2	0-32561-00610-8
Pack/Size	4/24ct	4/24ct	4/24ct	4/24ct	4/24ct	4/24ct	4/24ct
Description	The origins of Barrie House trace back to Clay Avenue - A historic neighborhood in the Bronx where a diverse population settled in the early 1900's. It was there in NYC that we developed our first perfectly roasted blend.	Your first morning cup of coffee is the most important. It needs to be perfectly roasted and taste great because you look forward to this moment every day. It's your day. Start with really good coffee.	Roasted until after the second "crack", our Arrosto Scuro's dark, rich color and roasted aromas are reminiscent of Old World Italian espressos but in a refined, more traditional coffee.	Specifically formulated and slow roasted to make a bold, dark cup. Dark Mystery is full of complexity and elegance, and just a little bit of mystery	Our darkest and richest roast - this rare and exotic blend of premium Arabica coffee beans from Asia and the Americas creates an intense and creamy cup.	Our French Roast is intensely bold and flavorful with dark rich glistening beans, pronounced smoky overtones, spicy notes, complex flavor and a pleasant finish.	Our decaffeinated coffee is naturally processed to removed caffeine yet leave the coffee bean and natural oils intact. The result is a sweet, rich cup of coffee with a clean finish.
Tasting Notes	Toasted nuts, brown sugar. Sweet, clean finish, mellow	Smooth, tropical fruit, balanced, light body, clean finish	Dark chocolate, caramel, smoky, bold, deep flavor, intense	Fruity, caramel, malt, chocolate, full flavored, rich smooth	Caramelized sugar, dark chocolate, smooth, sweet, robust	Smoky, dark cocoa, spice and cloves	Green grapes, red apple, sweet finish

24ct SINGLE SERVE - SINGLE ORIGIN & FLAVORED COFFEES



Item	100% Colombian	Ethiopian Yirgacheffe (FTO)	Indonesian Sumatra (FTO)	French Vanilla	Ultimate Hazelnut	Salted Caramel	Jammin Jamaican
UPC	0-32561-00675-7	0-32561-02160-6	0-32561-00690-0	0-32561-02185-9	0-32561-02184-2	0-32561-02183-5	0-32561-02182-8
Pack/Size	6/24ct	6/24ct	6/24ct	6/24ct	6/24ct	6/24ct	6/24ct
Description	A sweet and delicately fruity coffee that is full-bodied and winey and highlights a balanced brightness with a remarkable dry finish and hits of walnuts.	From Ethiopia, the birthplace of coffee, beans from the Yirgacheffe region are among the world's best. Grown at high elevation, it has a bright clean taste and high acidity.	Sumatra's mountainous regions offer the perfect climate and elevation to grow coffee. Unique processing methods by small farms give this coffee its world renowned full-bodied flavor and smooth finish.	A nuanced and exotic coffee with enticing intense aromas of our sweet French vanilla cream, its both luscious, rich and smooth.	An indulgent smooth coffee with notes of creamy toasted hazelnuts, sweet vanilla and a delectable aroma.	This coffee combines a hint of the exotic Hawaiian pink salt with the warm, familiar taste of luscious rich caramel.	Jammin Jamaican coffee is flavored with caramel, vanilla, coconut, Jamaican rum and chocolate, with an intoxicating aroma.
Tasting Notes	Winey, fruity, balanced acidity	Citrusy, lemon zest, floral, bright, tangy, sweet, aromatic	Syrupy, dark chocolate, raisins, bold, strong, earthy aroma. spicy	Vanilla, creamy, toasted almonds, sweet, mellow	Nutty, creamy, toasted, buttery, syrupy body, sweet, smooth finish	Caramel, delicately, salty, buttery, syrupy body, sweet, smooth finish	Caramel, rum, chocolate, nutty, smooth, aromatic

Barrie House Fair Trade/Organic Nespresso Compatible Aluminum Capsules



Item	Intenso (FTO)	Dolcetto (FTO)	Raffinato (FTO)	Decaffeinato (FTO)
UPC	0-32561-02306-8	0-32561-02307-5	0-32561-02308-2	0-32561-02311-2
Pack/Size	12/1.08oz	12/1.08oz	12/1.08oz	12/1.08oz
Tasting Notes	Strong, roasty, traditional, dark, spicy.	Bright, sweet, malty, clean finish, easy drinking.	Intense, caramel, stone-fruit, raisin, Good with milk.	Clean, sweet, caramelly.
Roast	Intensity 10	Intensity 8	Intensity 6	Intensity 7

Barrie House Fair Trade/Organic Ground/Whole Bean Bags



Item	Clay Avenue (FTO) GR	Morning Ritual (FTO) GR	Dark Mystery (FTO) GR	Arrosto Scuro (FTO) GR	Espresso Roast (FTO) WB
UPC	0-32561-02127-9	0-32561-02126-2	0-32561-02128-6	0-32561-02129-3	0-32561-02130-9
Pack/Size	6/10oz	6/10oz	6/10oz	6/10oz	6/10oz
Description	The origins of Barrie House trace back to Clay Avenue - a historic neighborhood in the Bronx where a diverse population settled in the early 1900's. It was there in NYC that we developed our first perfectly roasted blend. Our Clay Avenue blend is a premium take on our classic Donut Shop Blend.	Your first morning cup of coffee is the most important. It needs to be perfectly roasted and taste great because you look forward to this moment every day. Our Morning Ritual is a premium take on our classic Breakfast Blend. It's your day. Start with really good coffee.	Specifically formulated and slow roasted to make a bold, dark cup. Dark Mystery is full of complexity and elegance, and just a little bit of mystery.	Roasted until after the second "crack", our Arrosto Scuro's dark, rich color and roasted aromas are reminiscent of Old-World Italian espressos but in a refined, more traditional coffee. If you are searching for a drinkable, chocolatey, and bold coffee, this is perfectly suited for you.	Our darkest and richest roast - this rare and exotic blend of premium Arabica coffee beans from Asia and the Americas creates an intense and creamy cup
Tasting Notes	Toasted nuts, brown sugar, sweet, clean finish, mellow	Smooth, tropical fruit, balanced, light body, clean finish	Fruity, caramel, malt, chocolate, full flavored, rich smooth	Dark chocolate, caramel, smoky, bold, deep flavor, intense.	Caramelized sugar, dark chocolate, smooth, sweet, robust

2 LB WHOLE BEAN ESTATE BLENDS



Item	Clay Ave (FTO)	Morning Ritual (FTO)	Arrosto Scuro (FTO)	Espresso Roast (FTO)	French Roast Extra Bold	Decaffeinado (FTO)
UPC	0-32561-02196-5	0-32561-02195-8	0-32561-02107-1	0-32561-02124-8	0-32561-06499-3	0-32561-02210-8
Pack/Size	6/2.0 lb.	6/2.0 lb.	6/2.0 lb.	6/2.0 lb.	6/2.0 lb.	6/2.0 lb.
Description	The origins of Barrie House trace back to Clay Avenue - A historic neighborhood in the Bronx where a diverse population settled in the early 1900's. It was there in NYC that we developed our first perfectly roasted blend.	Your first morning cup of coffee is the most important. It needs to be perfectly roasted and taste great because you look forward to this moment every day. It's your day. Start with really good coffee.	Roasted until after the second "crack", our Arrosto Scuro's dark, rich color and roasted aromas are reminiscent of Old World Italian espressos but in a refined, more traditional coffee.	Our darkest and richest roast - this rare and exotic blend of premium Arabica coffee beans from Asia and the Americas creates an intense and creamy cup.	Our French Roast is intensely bold and flavorful with dark rich glistening beans, pronounced smoky overtones, spicy notes, complex flavor and a pleasant finish.	Our decaffeinated coffee is naturally processed to removed caffeine yet leave the coffee bean and natural oils intact. The result is a sweet, rich cup of coffee with a clean finish.
Tasting Notes	Toasted nuts, brown sugar. Sweet, clean finish, mellow	Smooth, tropical fruit, balanced, light body, clean finish	Dark chocolate, caramel, smoky, bold, deep flavor, intense	Caramelized sugar, dark chocolate, smooth, sweet, robust	Smoky, dark cocoa, spice and cloves	Green grapes, red apple, sweet finish

2 LB WHOLE BEAN SINGLE ORIGIN & FLAVORED COFFEES



Item	100% Colombian	Ethiopian Yirgacheffe (FTO)	Indonesian Sumatra (FTO)	French Vanilla	Ultimate Hazelnut	Salted Caramel	Jammin Jamaican
UPC	0-32561-02296-2	0-32561-02154-5	0-32561-02155-2	0-32561-02194-1	0-32561-02193-4	0-32561-02192-7	0-32561-02191-0
Pack/Size	6/2.0 lb.	6/2.0 lb.	6/2.0 lb.	6/2.0 lb.	6/2.0 lb.	6/2.0 lb.	6/2.0 lb.
Description	A sweet and delicately fruity coffee that is full-bodied and winey and highlights a balanced brightness with a remarkable dry finish and hints of walnuts.	From Ethiopia, the birthplace of coffee, beans from the Yirgacheffe region are among the world's best. Grown at high elevation, it has a bright clean taste and high acidity.	Sumatra's mountainous regions offer the perfect climate and elevation to grow coffee. Unique processing methods by small farms give this coffee its world renowned full-bodied flavor and smooth finish.	A nuanced and exotic coffee with enticing intense aromas of our sweet French vanilla cream, its both luscious, rich and smooth.	An indulgent smooth coffee with notes of creamy toasted hazelnuts, sweet vanilla and a delectable aroma.	This coffee combines a hint of the exotic Hawaiian pink salt with the warm, familiar taste of luscious rich caramel.	Jammin Jamaican coffee is flavored with caramel, vanilla, coconut, Jamaican rum and chocolate, with an intoxicating aroma.
Tasting Notes	Winey, fruity, balanced acidity	Citrusy, lemon zest, floral, bright, tangy, sweet, aromatic	Syrupy, dark chocolate, raisins, bold, strong, earthy aroma. spicy	Vanilla, creamy, toasted almonds, sweet, mellow	Nutty, creamy, toasted, buttery, syrupy body, sweet, smooth finish	Caramel, delicately, salty, buttery, syrupy body, sweet, smooth finish	Caramel, rum, chocolate, nutty, smooth, aromatic

Please confirm your sample request in the right hand order box.

Customer Name
Barrie House Brand

NO CHARGE FOR SAMPLES.

<u>Item Description</u>		COST					
		<u>BH Item</u>	<u>UPC</u>	<u>Cs Pack</u>	<u>Cs. Cost</u>	<u>Unit Cost</u>	<u># of Samples</u>
Harney & Sons Tea							
Paris		HT-68000	6-36046-68000-7	4/24ct	\$29.70	\$7.43	
Tropical Green		HT-68001	0-32561-68001-4	4/24ct	\$29.70	\$7.43	
Hot Cinnamon Spice		HT-68003	0-32561-68003-8	4/24ct	\$29.70	\$7.43	



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	<u>BH Item</u>	<u>UPC</u>	<u>Cs Pack</u>	<u>Cs. Cost</u>	<u>Unit Cost</u>	<u># of Samples</u>
Coffee 10ct (Espresso Capsule)						
Intenso (FTO)		BX-23068	0-32561-02306-8	12/10ct.	\$63.54	5.295
Dolcetto (FTO)		BX-23075	0-32561-02307-5	12/10ct.	\$63.54	5.295
Raffinato (FTO)		BX-23082	0-32561-02308-2	12/10ct.	\$63.54	5.295
Decaffeinato (FTO)		BX-23112	0-32561-02311-2	12/10ct.	\$63.54	5.295

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<u>Item Description</u>		COST					
		<u>BH Item</u>	<u>UPC</u>	<u>Cs Pack</u>	<u>Cs. Cost</u>	<u>Unit Cost</u>	<u># of Samples</u>
Coffee 10ct (Single Serve)							
Clay Avenue (FTO)		BX-21323	0-32561-02132-3	6/10ct.	\$37.54	\$6.26	
Morning Ritual (FTO)		BX-21316	0-32561-02131-6	6/10ct.	\$37.54	\$6.26	
Dark Mystery (FTO)		BX-21330	0-32561-02133-0	6/10ct.	\$37.54	\$6.26	
Arrosto Scuro (FTO)		BX-21347	0-32561-02134-7	6/10ct.	\$37.54	\$6.26	

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<u>Item Description</u>		COST					
		<u>BH Item</u>	<u>UPC</u>	<u>Cs Pack</u>	<u>Cs. Cost</u>	<u>Unit Cost</u>	<u># of Samples</u>
Coffee 24ct (Single Serve)							
Clay Avenue (FTO)		BX-21873	0-32561-00768-6	4/24ct	\$29.70	\$7.43	
Morning Ritual (FTO)		BX-22672	0-32561-00767-9	4/24ct	\$29.70	\$7.43	
Arrosto Scuro (FTO)		BX-22665	0-32561-00852-2	4/24ct	\$29.70	\$7.43	
Dark Mystery (FTO)		BX-22634	0-32561-02263-4	4/24ct	\$29.70	\$7.43	
Descafeinado (FTO)		BX-22627	0-32561-00610-8	4/24ct	\$29.70	\$7.43	
Indonesian Sumatra (FTO)		BX-21610	0-32561-00690-0	4/24ct	\$32.00	\$8.00	
Ethiopian Yirgacheffe (FTO)		BX-21603	0-32561-02160-6	4/24ct	\$32.00	\$8.00	

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French Roast Extra Bold (FTO)		BX-22931	0-32561-00795-2	4/24ct	\$29.70	\$7.43	
Pacific NW Espresso (FTO)		BX-22924	0-32561-00853-9	4/24ct	\$29.70	\$7.43	
House Blend Extra Bold		BX-22948	0-32561-00695-5	4/24ct	\$29.70	\$7.43	
100% Colombian		BX-22917	0-32561-00675-7	4/24ct	\$29.70	\$7.43	
French Vanilla		BX-07686	0-32561-02185-9	4/24ct	\$29.70	\$7.43	
Jammin Jamaican		BX-07679	0-32561-02182-8	4/24ct	\$29.70	\$7.43	
Salted Caramel		BX-08522	0-32561-02183-5	4/24ct	\$29.70	\$7.43	
Ultimate Hazelnut		BX-06108	0-32561-02184-2	4/24ct	\$29.70	\$7.43	

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		COST					
<u>Item Description</u>		<u>BH Item</u>	<u>UPC</u>	<u>Cs Pack</u>	<u>Cs. Cost</u>	<u>Unit Cost</u>	<u># of Samples</u>
Bag Coffee (Ground)							
Clay Avenue (FTO)		BX-21279	0-32561-02127-9	6/10oz	\$37.54	\$6.26	
Morning Ritual (FTO)		BX-21262	0-32561-02126-2	6/10oz	\$37.54	\$6.26	
Dark Mystery (FTO)		BX-21286	0-32561-02128-6	6/10oz	\$37.54	\$6.26	
Arrosto Scuro (FTO)		BX-21293	0-32561-02129-3	6/10oz	\$37.54	\$6.26	
Bag Coffee (Whole Bean)							
Indonisian Sumatra (FTO)		BX-21576	0-32561-02157-6	6/10oz	\$37.54	\$6.26	
Ethiopan Yirgacheffe (FTO)		BX-21569	0-32561-02156-9	6/10oz	\$37.54	\$6.26	
Espresso Roast (FTO)		BX-21309	0-32561-02130-9	6/10oz	\$37.54	\$6.26	

SAMPLE ORDER FORM

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Customer Name
Barrie House Brand

Item Description

BHC Bag Coffee (Whole Bean)

		TIER 2 PRICING						
		<u>BH Item</u>	<u>UPC</u>	<u>Cs Pack</u>	<u>Cs. Cost</u>	<u>Unit Cost</u>	<u>Cost Per LB.</u>	<u># of Samples</u>
Clay Avenue (FTO)		28-2196	0-32561-02196-5	6/2lb.	\$83.40	\$13.90	\$6.95	
Morning Ritual (FTO)		28-2195	0-32561-02195-8	6/2lb.	\$83.40	\$13.90	\$6.95	
Espresso Roast (FTO)		28-2125	0-32561-02124-8	6/2lb.	\$87.00	\$14.50	\$7.25	
Arrosto Scuro (FTO)		28-2107	0-32561-02107-1	6/2lb.	\$83.40	\$13.90	\$6.95	
Descafeinado (FTO)		28-2210	0-32561-02210-8	6/2lb.	\$101.40	\$16.90	\$8.45	
Ethiopan Yirgacheffe (FTO)		BX-21545	0-32561-02154-5	6/2lb.	\$101.40	\$16.90	\$8.45	

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Indonisian Sumatra (FTO)		BX-21552	0-32561-02155-2	6/2lb.	\$101.40	\$16.90	\$8.45	
French Roast Extra Bold		28-6500	0-32561-06499-3	6/2lb.	\$83.52	\$13.92	\$6.96	
100% Colombian		28-2295	0-32561-02296-2	6/2lb.	\$72.00	\$12.00	\$6.00	
French Vanilla		28-2194	0-32561-02194-1	6/2lb.	\$93.00	\$15.50	\$7.75	
Ultimate Hazelnut		28-2193	0-32561-02193-4	6/2lb.	\$93.00	\$15.50	\$7.75	
Salted Caramel		28-2192	0-32561-02192-7	6/2lb.	\$93.00	\$15.50	\$7.75	
Jammin Jamaican		28-2191	0-32561-02191-0	6/2lb.	\$93.00	\$15.50	\$7.75	